

Executive Director

As we enter into February, the holidays are over and the new year isn't so new anymore. Holiday decorations are down and the Hallmark channel has moved on to Valentine's Day. If we haven't done so yet, it's time to get back to business as normal. Though we're not quite halfway through Winter yet, Spring will be here before we know it with another flurry of events for your Chamber. The Lucky Ladies Night Out Committee is busy finalizing details for this year's event scheduled for Friday, March 20. The committee is beginning to collect sponsorships, donations from Chamber members for the basket raffles, and looking for male volunteers to help on the night of March 20. This popular event is open to the public so get your business or organization recognized by sponsoring, donating and/or volunteering.

On Friday, May 1, it's time to dust off your golf clubs and get your season started with the Chamber's **Fourth Annual Golf Outing** at the Cumberland Country Club. In addition to teams, there are great sponsorship opportunities available for the outing including donations for door prizes at the luncheon. Don't miss these affordable opportunities to get your business or organization seen while having a little fun in the process.

As I'm sure you are keenly aware by now, 2020 is a Presidential election year. During this election cycle, there are local elections as well. The Chamber will have a candidate forum for the Allegany County Board of Education prior to the April 28 Presidential Primary Election. The Chamber will also have a candidate forum for the Frostburg City Elections prior to the June 2 Frostburg



ALLEGANY COUNTY, MD



Election. Stay tuned for the dates and details of these important local forums.

The 441st Session of the Maryland General Assembly is well under way. The Chamber's Legislative Committee, led by Chair **Jeremy Irons** (*Carl Belt, Inc.*) and Vice-Chair **Cliff Wendricks** (*Ironworkers Local* 568), is meeting weekly through

April 8. A subject getting a lot of attention in Annapolis is, of course, the Kirwan Commission and The Blueprint for Maryland's Future. The effects of the Kirwan recommendations are far-reaching with both potentially favorable and unfavorable outcomes depending upon your point of view and interests. In addition to the impact on Allegany County Public Schools, Allegany College of Maryland and Frostburg State University, there is potentially great impact on County Government, local business, individual taxpayers and consumers. I do not believe this is an all-in or all-out proposition and will take much attention, deliberation and compromise to get it right for everyone. In addition to education and funding, there are numerous bills affecting business on a variety of levels as usual with every legislative session. A complete list of the bills of particular interest to the Chamber's Legislative Committee are included in the Weekly eNews. Please do not hesitate to contact me directly with questions or concerns to your business or organization.

"Chamber After Hours" are a great way to meet potential new customers, strengthen ties with existing customers and check out some of Allegany County's best businesses, locations and attractions in a relaxed atmosphere. Thank you to **Marcia Kesner** and the entire staff at **Divine Reflections** for hosting the January "After Hours". The next event is hosted by **Archway Station** on March 18. Are you interested in hosting an "After Hours"? There are dates still available in 2020. Get your name on the calendar so you don't miss the chance. Contact the Chamber office for answers to your questions and help in planning this opportunity.

> **Stu Czapski** Executive Director

FEBRUARY 2020

Volume XXXVIII No. 2 Bell Tower Building Cumberland, MD 21502

February Calendar

February 5

8:00 am Membership Committee Meeting Chamber Boardroom

8:45 am Golf Outing Committee Meeting Chamber Boardroom

Noon Legislative Committee Meeting Chamber Boardroom

February 10

9:00 am **Leadership** *Allegany!* Alumni Committee Meeting Chamber Boardroom

February 12

8:00 am Legislative Committee Meeting Chamber Boardroom

February 13

8:00 am Education Committee Meeting Chamber Boardroom

February 18

8:00 am **Leadership** *Allegany!* Steering Committee Meeting Chamber Boardroom

3:00 pm Expo Committee Meeting Chamber Boardroom

February 19

8:00 am Economic Development Committee Meeting Chamber Boardroom

Noon

Legislative Committee Meeting Chamber Boardroom

February 26

Noon Legislative Committee Meeting Chamber Boardroom

February 27

Noon Board of Directors Meeting Chamber Boardroom



Calling All Ladies – come join us for the fifth annual "Lucky Ladies Night Out"

 a lively evening of fun, laughter and good times.
It's time to "kick up your heels" so gather your friends and join us for a phenomenal night out.

"Lucky Ladies Night Out" will be held on **Friday, March 20, 2020** at the Ali Ghan Shrine Club, Cumberland, Maryland. Doors open at 5:30 pm; the event starts at 6:00 pm. Tickets are \$35.00 per person if purchased by March 6th – after that the price is \$40.00 per person. Ticket price includes hors d'oeuvres, beer/wine/soft drinks and a raffle ticket chance on the grand prize drawing. Make it a party and purchase, in advance, a reserved **Lucky Table of 7 for only \$225.00**. Must be 21 years of age to attend.

Spend a fun evening with your friends. Enjoy some food and browse the extraordinary themed gift baskets on display. The baskets will be



raffled off throughout the evening; purchase just one ticket or if you are feeling really lucky purchase tickets for all the baskets being offered. There is no limit to the number of raffle tickets you can purchase. Raffle tickets are just \$5.00 each. At the end of the evening you could walk away with some fabulous gifts including music festival

tickets, salon treatments, overnight accommodations, massages, automotive detailing and more. Throughout the event we will have male volunteers who will replenish your drinks so you can sit back and enjoy the evening without missing all the fun. During the evening we will also offer fun games that you can choose to participate in or if you prefer just sit back and watch.

Calling All Men – we certainly don't want you to feel left out. Volunteer your time and join us for the fun. If you have an interest in helping out please give us a call (301-722-2820) or send an email to: peg@alleganycountychamber.com.

"Lucky Ladies Night Out" is proudly sponsored by Bella, LLC, Homespire Mortgage and Kristi Otto Allstate Agency.

Tickets can be ordered by contacting the Chamber office at 301-722-2820 or by emailing **krista@alleganycountychamber.com** or **peg@alleganycountychamber.com**.



March 20, 2020 — 6:00 pm — Ali Ghan Shrine Club

WESTERN MARYLAND DELEGATION MEMBERS

DISTRICT 1

Senator George C. Edwards (R) - District 1

James Senate Office Building, Room 323 11 Bladen St., Annapolis, MD 21401 (410) 841-3565, (301) 858-3565 1-800-492-7122 ext 3565 (toll free) Fax: 301-858-3552 e-mail: george.edwards@senate.state.md.us

Local Office: Western MD Railway Station 13 Canal Street Room 304 Cumberland, MD 21502 301-722-4780 Fax: 301-722-4790 E-mail: george.edwards.district@senate. state.md.us

For a complete list of Senate Standing Committees and House of Delegates Standing Committees visit: http://mgaleg.maryland.gov

Delegate Wendell R. Beitzel (R) - District 1A

Lowe House Office Building, Room 309 6 Bladen St., Annapolis, MD 21401 (410) 841-3435, (301) 858-3435 1-800-492-7122, ext 3435 (toll free) Fax: 301-858-3040 e-mail: wendell.beitzel@house.state.md.us

Delegate Jason C. Buckel (R) - District 1B Lowe House Office Building, Room 309 6 Bladen St., Annapolis, MD 21401 (410) 841-3404, (301) 858-3404 l-800-492-7122, ext 3404 (toll free) e-mail: jason.buckel@house.state.md.us

Delegate Michael W. McKay (R) - District 1C Lowe House Office Building, Room 322 6 Bladen St., Annapolis, MD 21401 (410) 841-3321, (301) 858-3321 1-800-492-7122, ext 3321 (toll free) e-mail: mike.mckay@house.state.md.us

Local Office: 100 Mechanic St., Cumberland, MD 21502 240-362-7040



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Member Benefits – We Are Working For You!

Membership with the Allegany County Chamber of Commerce provides you with a unified voice in the community that can accomplish more than a single voice could ever hope to achieve. Members derive a number of valuable benefits – networking, connectivity, social events, marketing/ advertising – all designed to help your business achieve success.

Networking – Chamber programs are geared towards getting to know the businesses and business members in Allegany County. The opportunities abound for you when you attend Chamber meetings, seminars, and activities. Our programs provide a great avenue in which to meet potential customers and clients. New business contacts are made at these events as well as revisiting former business contacts/clients.

- Monthly "Chamber After Hours"
- Annual Membership meeting
- Lunch and Learn Seminars
- Chamber annual events and activities: - Lucky Ladies Night Out
 - Golf Outing
 - Crab Feast
 - Recognition Dinner
 - Chamber Expo
 - Holiday Reception
- Committee meetings:
 - Economic Development Committee
 - Education Committee
 - Leadership Allegany!
 - Leadership Allegany! Rising
 - Legislative Committee
 - Membership Committee

Connectivity – Communication is vital to your business. The Chamber provides various avenues for you to stay up to date and informed on activities and issues within the community that may be of benefit to you and your business or organization.

- Website presence
- Monthly newsletter
- Weekly eNews
- Chamber Facebook page
- Chamber committee meetings
- Candidate Forums

Events and Meetings – The Chamber does a great job of event planning. Members have the opportunity to learn more about local issues, enjoy the company of other business individuals and meet elected officials. Chamber events also provide a great opportunity for staff members to get out and meet new people/business contacts.

- Annual Membership Meeting
- Recognition Dinner
- Chamber Crab Feast
- Lucky Ladies Night Out
- Golf Outing
- Chamber Expo
- Legislative Breakfasts
- Candidate Forums
- Lunch and Learn Seminars
- Holiday Reception
- "Chamber After Hours"

Marketing – Marketing your business through the Chamber is easy when you take advantage of the many avenues available, many at no cost to you.

- Membership Directory (free listing)
- Brochure Space at the Chamber Office (business cards, brochures, rack cards)
- Member Profile in the monthly newsletter
- Member News in the weekly eNews
- Chamber relocation packages
- Ribbon Cutting Ceremony
- New Member Welcome Bags
- Website listing

Advertising – Advertising with the Chamber is a cost-effective way to promote your business. The Chamber offers many outlets to gain exposure for your business or organization.

- Membership Directory
- Fliers in monthly newsletter

- Monthly newsletter advertising space
- Weekly eNews advertising space
- Event sponsorships
- Mailing labels

Other Benefits -

Credibility – A Chamber membership plaque and decal is provided free of charge to every member to display in your business to indicate to your clients that you support the community. Consumers are more likely to purchase from a business that is a Chamber of Commerce member. The Chamber receives a large volume of calls from individuals and companies from around the United States requesting goods and services. We respond by referring **ONLY** Chamber members.

Advocacy – The Chamber stands as a unified voice in the community that can accomplish more than a single voice could ever hope to achieve. The Chamber serves as a leader in the development of the community and as an active, visible and inclusive organization serving its members. We have great relationships with our elected officials and community leaders and are a driving force in current legislative affairs.

These are just a few examples of how the Allegany County Chamber of Commerce is dedicated to helping its membership. As a Chamber member you become better connected to your community and more aware of community and business issues. The community around us is constantly changing and moving forward and we are here to assist you along the way. We look forward to serving your needs as a Chamber member!

Save the Date May 1, 2020

Allegany County Chamber of Commerce Fourth Annual Golf Outing Cumberland Country Club

Go to www.alleganycountychamber.com for details Kick off the golf season with a fun day of golf, food, prizes, and networking. The Fourth Annual Allegany County Chamber of Commerce Golf Outing will be held on Friday, May 1, 2020 at the Cumberland Country Club. Tee time is 9:00 am.

Sponsorships are available for this event – please contact the Chamber office for details.

Committee Chairs for 2020

Economic Development Committee ... Kim B. Leonard Vice-Chair Rebecca L. Ruppert

Education CommitteeJames J. "Snake" Robertson Vice-Chair..... Autumn M. Becker

Finance Committee......Richard J. Hoover

Fund Raising Committees:

Crab Feast Committee.....Jeremy G. Irons Vice-Chair.....Scott C. Pfeiffer

Expo Committee Kathy A. Diehl Golf Committee Rodney W. Barker Leadership *Allegany!*.....Dr. Sara-Beth Bittinger Vice ChairRobert A. Godfrey

Leadership Allegany! RisingAutumn M. Becker Vice ChairDr. George D. Brown

Legislative Committee.....Jeremy G. Irons Vice ChairCliff R. Wendricks

Marketing Committee.....Kristi N. Otto

Membership CommitteeJonathan D. Frye



Inclement Weather Policy

If you are wondering if a committee meeting or Chamber event will be held during inclement weather, please contact the Chamber office at 301-722-2820. The Chamber's voice mail will be programmed to include details of any cancellation or time change that may be necessary due to snow or inclement weather conditions.





www.alleganycountychamber.com

Stuart C. Czapski, Executive Director

Allegany County Chamber of Commerce 2020 Officers

Chairwoman: Nicole R. D'Atri First Vice Chairman: Jeffery D. O'Neal Second Vice Chairman: Robert A. Godfrey Immediate Past Chairman: Scott C. Pfeiffer

Bell Tower Building, 24 Frederick Street, Cumberland, MD 21502 • 301-722-2820 • 301-722-5995 Fax • e-mail: info@alleganycountychamber.com