

Executive Director

We have so much to look forward to in the coming weeks and months, including brighter, longer days, warmer weather, and the end of the 445th session of the General Assembly. It has been a tough session for businesses, which are now facing an earlier increase in minimum wage, staring down contributions to paid family and medical leave, and the overall cost of business going up as we all try to compensate. The Chamber remains committed to providing information and resources to its members as they become available.

The Allegany County Chamber of Commerce, along with the Chambers in Garrett and Washington Counties, played a considerable role in the Taskforce on the Economic Future of Western Maryland in 2020 and 2021. That work transitioned into representation on the Board overseeing the Senator George C. Edwards Fund. Throughout 2022, our work was focused on forming policies and procedures to open funding opportunities for a first round of \$20 million in investments targeted at job creation and retention, increasing wages, creating and retaining businesses, and generating new tax revenue. We learned in January and February that legislation was being developed that would change the makeup of the Board. While the Chamber did not testify in opposition, we did choose to submit a letter of information to the Western Maryland Delegation, which noted our key areas of concern. After a meeting with the George Board and the Delegation, amendments were made to address some representation. While Chambers of Commerce exist to serve their members, it has always been my goal to ensure that in situations where an inclusive and more unified voice is needed, I consider it as work for the good of all. In this instance, it has been my pleasure to represent the full business community. Unfortunately, as

CHAMBER

ALLEGANY COUNTY, MD



this local interest bill moves through its hearings and will likely pass, my time, and some others', will end on that Board. Although much of these discussions have remained with the Chamber's Board of Directors, I feel it is important that the full membership is aware of how my time is spent pertaining to broader Chamber issues.

We announced last month that Like a Woman will return with a Breakfast Edition and we are thrilled to bring the premiere program back again this year to allow participants to focus on their current and desired strengths, opportunities, aspirations and to discover ways to achieve results. We have identified a great slate of featured speakers who will focus their comments on these very specific areas. Details and a link for reservations can be found on our event web page. This event is open to the public and will be held on Friday, April 21 at the Cumberland Country Club beginning at 8am with a breakfast buffet included. See the flyer insert for more information.

Our 7th Annual Golf Tournament will take place on Friday, May 5 at the Cumberland Country Club. Members should enter teams now while spots are available. Sponsorship opportunities remaining include Silver (1), Bronze (2), Burgers & Dogs, Awards & Social, Tent (3), and tee signs. We're also still accepting items to place in the golfer bags, which have been sponsored by The **Caporale Group** – get your promotional items to the Chamber by April 21. Thank you to current gold sponsors AES Warrior Run, Chessie Federal Credit Union, Cintas, M&T Bank, and Verizon; silver sponsor **Timbrook Automotive** (Fred is providing the hole in one prize on hole 18 with a chance to win a car); and fantasy golf scratcher sponsor Rusco Home Improvement, putting contest sponsor Frostburg State University, trip hole in one sponsor **American Rent All**, coffee bar sponsor Somerset Trust Company, and bronze sponsors First Peoples Community Federal Credit Union and The Kristi Agency.

> Juli McCoy Executive Director

APRIL 2023

Volume XLI No. 4 Bell Tower Building Cumberland, MD 21502

April Calendar

April 4

10:00 am Lucky Ladies Night Out Committee Meeting Chamber Boardroom

April 5

8:00 am Membership Committee Meeting Chamber Boardroom Noon Legislative Committee Meeting Chamber Boardroom

April 12

8:30 am Golf Tournament Committee Mtg. Chamber Boardroom

April 13

8:00 am Education Committee Meeting Chamber Boardroom

April 18

8:30 am Leadership Allegany Planning Committee Allegany College of MD CE-Room 12-14

4:00 pm Marketing Com

Marketing Committee Meeting Chamber Boardroom

April 19

8:00 am Economic Dev. Comm. Mtg. Chamber Boardroom

5:30 – 7:30 *"Chamber After Hours"* Hosted by Cumberland Country Club and Rotary Club of Cumberland

April 20

Noon Legislative Wrap Up Luncheon Cumberland Country Club

April 21

8:00 am – Noon Like A Woman: Breakfast Edition Cumberland Country Club

April 27

Noon Board of Directors Meeting Chamber Boardroom

May 5

9:00 am Chamber Golf Tournament Cumberland Country Club



The Chamber's Seventh Annual Member/Guest Golf Tournament will be held on Friday, May 5th at the Cumberland Country Club with a shotgun start at 9:00 am. This event is a fun opportunity to enjoy a day on the links kicking off the golf season while networking and connecting with business friends and colleagues. A four-person team is \$500.00; a single player is \$135.00.

The outing features a traditional scramble format with interactive contests throughout the day including a putting contest, Hole-in-One contest, power balls, scratch-off raffles and 50/50 raffles.

Sponsorships Still Available

Gold Sponsor - \$1,000

- Team of (4) four players
- (2) Tee Signs
- (2) months advertising in weekly e-News
- Member mailing list
- Table display and info distribution near registration
- Logo on all advertising, on social media and website
- Golf Sponsor Highlight in online directory
- Verbal recognition at event
- Logo on scorecards
- Logo on all carts

Silver Sponsor - \$500.00

- (1) Tee Sign
- (1) month advertising in weekly e-News
- Member mailing list
- Logo on all advertising, on social media and website
- Golf Sponsor Highlight in online directory
- Verbal recognition at event

Burgers and Dogs Sponsor - \$500.00

• Your business can serve as the on-course sponsor for burgers and hotdogs.

Awards and Social Sponsor - \$500.00

• Sponsor the awards ceremony and social time at the clubhouse following the outing.

Bronze Sponsor - \$250.00

- (1) Tee Sign
- (1) Month of advertising in weekly e-News
- Verbal recognition at event

Tent Sponsor - \$250.00

• Provide your own pop-up tent on the course to showcase your products and services throughout the day.

Tee Sign Sponsor – Returning Sponsor \$100.00 New Sponsor \$125.00

• Provide camera-ready logo – your business name/logo on a tee sign placed on the course.

Does your business have promotional products you would like included in the golf swag bag? Please let us know or drop them off to the Chamber office by April 21, 2023.

Whether playing as a foursome or as a single golfer this will be a fun and exciting day. There are many ways to get involved. To guarantee a slot for your team please respond as soon as possible; for tee sign sponsorships please respond by Friday, April 21st. For more information on this event please contact the Chamber office at 301-722-2820.



LEGISLATIVE WRAP UP LUNCHEON WITH WESTERN MARYLAND DELEGATION MEMBERS

The Allegany County Chamber of Commerce will present a Legislative Wrap Up Luncheon on **Thursday, April 20, 2023** at the Cumberland Country Club beginning at Noon. The program is sponsored by the Legislative Committee of the Allegany County Chamber of Commerce.

The Western Maryland Delegation will be in attendance to provide a wrap up of the 2023 Legislative Session. The session review will consist of comments by Senator Michael McKay, Delegate James Hinebaugh, Delegate Jason Buckel and Delegate Terry Baker followed by a question-and-answer session.

The cost to attend (*which includes a buffet lunch*) is \$25.00 for Chamber members and \$35.00 for non-members. **Reservations are required**; please contact the Chamber office at 301-722-2820 or email: **andrea@alleganycountychamber.com**.



Thursday, April 14 at 12pm

MARYLAND \$AVES

A virtual discussion about the program and how it may effect you and your business.

Featuring: Josh Smith, American Funds

Members : Free Non-Members \$10

MOUNTERSIPC.

Made Possible By:



Rod Barker Financial Advisor 16113 Monullen Hwy SW Cumberland, MD 21502 301-729-2022 www.edwardjones.com

Edward Jones

Questions? Contact the Chamber Office at 301-722-2820 or email andrea@alleganycountychamber.com

ALLEGANY COUNTY CHAMBER OF COMMERCE PRESENTS

CHAMBER AFTER HOURS

CUMBER,

Cumberland Country Club

Rotary

10200 COUNTRY CLUB ROAD CUMBERLAND, MD 21502

> JOIN US FOR DRINKS, REFRESHMENTS AND PRIZES. TAKE GUIDED TOURS OF THE CLUB AND LEARN ABOUT THE PROGRAMS OF ROTAR

MUST BE PRE-REGISTERED AND PRESENT TO WI

WEDNESDAY, APRIL 19, 2023

5:30-7:30PM

\$5 REGISTRATION FEE - MUST BE 21 OR OVER TO ATTEND

RSVP BY APRIL 13

ALLEGANY COUNTY CHAMBER OF COMMERCE 24 FREDERICK STREET | CUMBERLAND, MD 21502 301-722-2820 ANDREA@ALLEGANYCOUNTYCHAMBER.COM



445th Legislative Session Wrap-Up 2023

THURSDAY, APRIL 20, 2023 12:00PM CUMBERLAND COUNTRY CLUB \$25 PER PERSON

Featuring

SENATOR MIKE MCKAY DISTRICT 1C DELEGATE TERRY BAKER DISTRICT 1B DELEGATE JASON BUCKEL DISTRICT 1A DELEGATE JIM HINEBAUGH

PRE-REGISTRATION REQUIRED

TO SUBMIT QUESTIONS OR TOPICS OF DISCUSSION

Email: andrea@alleganycountychamber.com





FRIDAY, APRIL 21, 2023 8AM – 12PM @ CUMBERLAND COUNTRY CLUB \$25.00 PER PERSON

WHAT IS SOAR?

Facilitated by **Dr. Elesha Ruminski, Professor of Communication Studies and Coordinator of Leadership Studies at Frostburg State University,** you will participate in this unique self-discovery exercise to identify your strengths, opportunities, and aspirations, in order to experience your own unique results personally and professionally.

Each of our topics will open with comments from women who personify SLAR while sharing their own stories. Itrengths: Delanie Bluebaugh, Type chadilities: Martha Macgill, Approximes: Tiffani Fisher, Results: TBD

Following breakfast, we'll open with an exercise featuring Kathy Condor from Allegany College of Maryland. A wrap-up exercise will be presented by M. Kendall Ludwig, Jitterbug Movement Studio.

SINGLE RESERVATIONS ONLY - LIMITED RESERVATIONS AVAILABLE For More Information, contact the Chamber Office 301-722-2820 or email Andrea at andrea@alleganycountychamber.com



7TH ANNUAL GOLF TOURNAMENT

FRIDAY, MAY 5, 2023

CUMBERLAND COUNTRY CLUB TEE TIME: 9AM

Fun and unique sponsorship opportunities available!

We hope you will consider these fun ways to be seen by golfers, volunteers, and Chamber members!

TRADITIONAL SPONSORSHIPS

GOLD SPONSORSHIP - \$1,100

Team of 4 2 Tee Signs 2 months of advertising in weekly e-News Member mailing list Table display and info distribution near registration Logo on all advertising, on social media and website Golf Sponsor Highlight in online directory Verbal recognition at event Logo on scorecards Logo on all carts

SILVER SPONSORSHIP - \$500

1 Tee Sign 1 month of advertising in weekly e-News Member mailing list Logo on all advertising, on social media and website Golf Sponsor Highlight in online directory Verbal recognition at event

BRONZE SPONSORSHIP - \$250

1 Tee Sign 1 month of advertising in weekly e-News Verbal recognition at event

NEW & EXCLUSIVE SPONSORSHIPS

BURGERS & DOGS SPONSOR - \$500 Your business can serve as the on-course sponsor for burgers and hotdogs at Holes 4 & 15.

AWARDS & SOCIAL SPONSOR - \$500 Sponsor the awards ceremony and social time at the clubhouse following the outing.

HOLE IN CHE PRIZES- \$500 A Hawaii trip (or HOLE TRY.), three other Hole in 1 prizes & guaranteed closest To Pin prize.

CLOSEST TO PIN SPONSOR - \$250

FANTASY GOL SOLDATCHERS - \$150

PUTTING CONTEST SPONSOR - \$400 A great opportunity to Operast with golfers while showcasing your products & services!

TENT SPONSOR - \$250 Provide your own pop-up tent on the course to showcase your products and services throughout the day.

COFFEE BAR PONSOR - \$200 Help us serve up hot core in the morning to our golfers and sounteers.

TEE SIGN SPONSOR Returning Sponsor \$100 New Sponsor \$125 Your business name/logo on a tee sign placed on the course.

We look forward to hearing from you. Please contact the Chamber office at 301-722-2820 with questions.



7TH ANNUAL GOLF TOURNAMENT

FRIDAY, MAY 5, 2023 CUMBERLAND COUNTRY CLUB TEE TIME: 9AM

REGISTRATION FORM

Sponsor:	
Main Contact:	
Address:	
Phone Number:	Email:

GOLFER INFO					
	Player 1: Handicap:		ap:		
	Player 2: Handicap:				
	Player 3: Handicap:				
	Player 4: Handicap:				
	All players must be 21 years of age or older to participate.				
	Please provide mailing address for each player if different than main contact.				
	Four Person Team - \$500.00				
	Single Golfer - \$135.00				
	Golfer Package* - \$50.00 *Includes Powerball, Mulligans and 50/50 Raffle Tickets				
SPONSORSHIP LEVELS					
	Gold Sponsorship - \$1,100	Closest to Pin Sponsor - \$250	Fantasy Golf Scratchers - \$150		
	Silver Sponsorship - \$500	Burgers & Dogs Sponsor - \$500	Coffee Bar St SQL 200		
	Bronze Sponsorship - \$250	Awards & Social Sponsor - \$500	Tee Sign Sponsor		
	Hole in SOISDonsor - \$500	Putting (SOLS nsor - \$400	Returning Sponsor \$100		
	120	Tent Sponsor - \$250	New Sponsor \$125		
	Have promotional products you would like included in the golfer swag bag? Let us know or drop items off by April 21!				

To ensure your reservation, we will gladly accept your registration, player information, and payment before April 21, 2023.

For further information, please contact the Chamber office at 301-722-2820.





Honorary Co-Chairs Ken and Kate Buchanan

Musical Entertainment by **Tomajito** Tazz Funktet featuring Mikayla Dodge

Dress code: black tie and ball gown Venetian or domino mask requested Must be 21+ to join the revelry

Saturday, April 22, 7-11 pm Tickets \$100 couple, \$60 single Online tickets at https://tinyurl.com/3xumep2c







CONVENIENT LOCATIONS

TO BETTER SERVE OUR MEMBERS!

Corporate Branch 15 Commerce Drive Cumberland, MD 21502 301-724-9662

Downtown Drive-Thru

122 Union Street Cumberland, MD 21502 301-724-2777

Keyser Branch 1015 Florida Ave Keyser, WV 26726 304-788-0161

Grafton Branch 400 North Pike Street Grafton, WV 26354 304-265-0766 Frostburg Branch 100 Bishop Murphy Drive Frostburg, MD 21532 301-689-6200

Greene Street Branch 321 Greene Street Cumberland, MD 21502 301-777-8100

LaVale Branch 1308 National Highway LaVale, MD 21502 301-729-0129

UPMC W. MD Branch 12501 Willowbrook Road Cumberland, MD 21502 301-777-1302

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[PROUDLY SERVING OUR MEMBERS AND COMMUNITY FOR 75 YEARS!]

CHESSIEFCU.ORG



The eighth annual *"Lucky Ladies Night Out"* will be held on **Friday, June 9th** at the Ali Ghan Shrine Club Picnic Grounds, Cumberland, Maryland. Registration opens April 17th. The cost is \$40.00 per person and includes hors d'oeuvres, beer, wine, seltzer, soft drinks, bottled water, and a raffle ticket chance on a grand prize drawing. Reserved tables of 7 are available at a cost of \$250.00. After May 19th the cost is \$45.00 per person or \$275.00 for a table. Reservations must be purchased in advance and are non-refundable. Doors open at 5:30 pm. You must be 21 years of age to attend – the event is open to the public. Reservations can be made by contacting the Chamber office at 301-722-2820 or by emailing andrea@alleganycountychamber.com or peg@alleganycounty chamber.com.

"Lucky Ladies Night Out" is a fun evening with your friends. Enjoy catering by Hornet's Nest/Wing and a Prayer and then browse the impressive, themed gift baskets on display. Baskets are raffled off throughout the evening; purchase just one ticket or if you are feeling lucky purchase a ticket for all the baskets being offered. There is no limit to the number of raffle tickets you can purchase. Raffle tickets are just \$5.00 each. At the end of the evening, you could walk away with some fabulous gifts including salon treatments, outdoor fun, massages, overnight accommodations, auto detailing, restaurant gift certificates, a Mystery Basket filled with fabulous items and more. Male volunteers will be on hand to replenish your drinks so you can enjoy the evening without missing all the fun.

CORPORATE SPONSORSHIP OPPORTUNITIES

The Chamber is offering a limited number of corporate sponsorships for the Lucky Ladies Night

Sponsorship at a cost of \$500.00 provides the following:

- Company name in monthly newsletter and weekly e-News
- Company name on flyer advertising the event
- Company name on all marketing materials and social media
- Company name on table tent cards.

For additional information please contact the Chamber office at 301-722-2820.

New Members

(patronize these members and welcome them to the Chamber)

Appalachian Pro Wash

158 Quail Drive Ridgeley, West Virginia 26753 301-697-9219 or 301-268-5715 Contact: Roger Ryan, *Owner* E-mail: apw@apwsoftwash.com Category: Cleaners

Apple Valley Waste

771 James Burr Blvd.
Kearneysville, WV 25430
www.applevalleywaste.com
304-724- 1834
Contact: Michael Poole, *Territory Manager*E-mail: michael.poole@applevalley waste.com
Category: Trash Hauling - Commercial

CG Enterprises, LLC

68 Pershing Street Cumberland, Maryland 21502 www.cgenterprisesllc.com 301-876-1022 Contact: Christopher Hendershot, Owner E-mail: chris@cgenterprisesllc.com Category: Real Estate Developers & Investors

Sixty Pershing Street

60 Pershing Street Cumberland, Maryland 21502 1-813-867-7209 Fax: 813-670-2023 Contact: Chris Harris, Owner/Partner E-mail: chris@rainmakermanagement. net Category: Education, Social Marketing, Marketing

Mr. James Stafford

512 Prince George Street Cumberland, Maryland 21502 301-777-7701 301-268-2321 (Cell) Contact: James Stafford E-mail: handkstafford@atlanticbb.net Category: Individual (Retired)

Ms. René Trezise

13715 McKenzie Tower Road S. W. Cresaptown, Maryland 21502 301-697-4013 240-727-8661 Contact: Ms. René Trezise E-mail: rmtrezise2022@gmail.com Category: Individual

Two-Way Radio Service, Inc. TWR Communications

549 North Centre Street P. O. Box 299 Cumberland, Maryland 21501 www.twrcommunications.com 301-777-2692 • 240-860-8922 Fax: 301-777-7845 Contact: Gary McKenzie Jr., *President & CEO* E-mail: gary.mckenzie@twr communications.com Category: Communications "Chamber After Hours" Wednesday, April 19, 2023 5:30 pm to 7:30 pm

Hosted by: Cumberland Country Club and Rotary Club of Cumberland

Legislative Wrap Up Luncheon

Thursday, April 20, 2023 Noon Cumberland Country Club

Like A Woman: Breakfast Edition

Friday, April 21, 2023 8:00 am to Noon Cumberland Country Club

Leadership Allegany! Rising Class of 2023 Holds Graduation Ceremony



The Allegany County Chamber of Commerce Leadership Allegany! Rising Class of 2023 recently held graduation ceremonies for the twentythree participants in this year's program. Leadership Allegany! Rising, which is modeled after the Chamber's very successful Leadership Allegany program, is dedicated to providing positive change by creating a network of future leaders committed to impacting their community.

The participants, all high school juniors, were from Allegany High School, Bishop Walsh School, Calvary Christian Academy, the Center for Career and Technical Education, Fort Hill High School, and Mountain Ridge High School. In a forum of open discussion and interaction class members gained the knowledge and motivation to effect positive change within the region. Class members covered topics such as healthcare, social services, government, economic development, business careers and higher education.

Seated left to right:

Taylor Fann, Center for Career and Technical Education Annabeth Hughes, Mountain Ridge High School Hailee Johnson, Calvary Christian Academy Madison Getz, Calvary Christian Academy Brooke Evans, Allegany High School Ashlee Meager, Calvary Christian Academy Kinsey Hostetler, Allegany High School Jensen Moreland, Fort Hill High School

Second Row:

Juli McCoy, *Executive Director*, Allegany County Chamber of Commerce

Dr. Ronald Nowaczyk, *President*, Frostburg State University Caleb Morgan, Center for Career and Technical Education Alexis Heavner, Fort Hill High School Ella Valentine, Mountain Ridge High School Rory Gilmore, Bishop Walsh School Sam Wu, Allegany High School Lydia Vassiladi, Bishop Walsh School Camden Zapf, Fort Hill High School Dr. Cynthia Bambara, *President*, Allegany College of Maryland

Back Row:

Matthew McKay, Center for Career and Technical Education Benjamin Twigg, Fort Hill High School Ian Beal, Mountain Ridge High School Brycen Ritchie, Mountain Ridge High School Jacob Green, Calvary Christian Academy Michael "Jake" Nowaczyk, Bishop Walsh School Braden Puffenberger, Center for Career and Technical Education Duncan Stangel, Bishop Walsh School Patrick Buck, *Chairman of the Board of Directors*, Allegany County Chamber of Commerce

The program is proudly sponsored by AT&T Service, Inc., Bella, LLC, First United Bank and Trust, Geppert, McMullen, Paye and Getty, Mr. James "Snake" Robertson and Somerset Trust Bank.

For information about the program please contact the Allegany County Chamber of Commerce at 301-722-2820.



Alumni Spotlight

The **Leadership Allegany** Alumni Committee is proud to "spotlight" a **Leadership Allegany** alum quarterly in the Chamber e-newsletter. The alumni member is asked to answer a few questions about how their personal and/or professional life has been impacted by their **Leadership Allegany** experience.

The Leadership Allegany Alumni Spotlight series this quarter highlights the Class of 2005, and we are proud to introduce you to class member **Rebecca "Beckie" Mowen** Lewis.

What is your current role/title?

Rebecca Mowen Lewis (aka Beckie) Employee Benefits Consultant/Account Executive, **CBIZ**

What is your favorite memory from your Leadership Allegany experience?

I wasn't sure what to expect on that first day and was a little nervous. I met so many friendly people. We shared lots of laughs and good times as we learned from that first day forward. It was a great experience.

What advice would you have for future Leadership Allegany members?

Enjoy the experiences with an open mind. I have lived



Beckie Lewis Class of 2005

in this area all my life and was surprised with what I didn't know. (Maybe because I was much younger then ⁽²⁾).

There's so much that I learned from the **Leadership Allegany** experience, both on a local and state level.

What was your favorite topic day and why?

I can honestly say that I enjoyed them all. Those that come to mind are arts, entertainment, education and government days.

Tell us something about yourself that others may be surprised to know about you.

I love to travel whether by car, plane, ship or train. I prefer warmer weather and happily visiting all the locations (the real ones) from The Beach Boys song Kokomo (ahh, there I go again giving away my age). I'm proud to be able to say I've visited 49 states with Alaska still on my bucket list.



Juli R. McCoy, Executive Director

Allegany County Chamber of Commerce 2023 Officers

Chairman: Patrick W. Buck First Vice Chairwoman: Parika M. Andreassen Second Vice Chairman: Robert W. Collette, Jr. Immediate Past Chairman: Robert A. Godfrey

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