



# The CHAMBER



## ALLEGANY COUNTY, MD



### Executive Director

Will we see you at the **42<sup>nd</sup> Annual Crab Feast**? There are just two more days to get tickets. Always rain or shine, the crab feast comes together thanks to *Jeremy Irons*, **The Belt Group** and our sponsors: **The Belt Group**, **First United Bank & Trust**, **Pinnacle Strategies, LLC**, **Western Maryland Building & Construction Trades Council**, and **WVU Medicine – Garrett Regional Medical Center & Potomac Valley Hospital**. Thank you to *Peg McKenzie* for her leadership with this event, which she has managed for over 30 years. If you're attending, look for our Board of Directors who serve as our Crabby Parking Crew throughout the evening.

It has been a busy month, even with some much-needed vacation time, as our **Transportation Committee**, led by *Courtney Thomas-Winterberg*, **Department of Social Services**, made strides in our efforts to form a robust transportation system in Allegany County. First, we presented our rideshare proposal to Uber, which included data from our community-wide survey conducted late last summer. There is some work to do to recruit drivers, but they acknowledge we have a market for the service. Our focus related to this will be to market to potential drivers and to find ways to incentivize those who qualify and reach milestones. If you or someone you know wishes to sign up, it's as easy as downloading the app and completing the steps. It is with an increased number of available rides that pricing and timing will make the service a viable option in our community. Second, the **Allegany County Board of County Commissioners** released a request for proposal on July 13, which is seeking a firm to conduct a transportation study and provide a strategic plan to outline specific actions to form a robust transportation system in Allegany County. The Chamber

is proud to partner with the **Allegany County Department of Economic and Community Development** and **Department of Social Services** to utilize Appalachian Regional Commission funds for this important step in the process.

**Turnbull, Hoover & Kahl, P.A.**

hosted a great *After Hours* in July and our Network & Win goes up to \$1,750 with no one present from Allegany Aggregates. We will be at **Town Hill Bed & Breakfast** in August – don't forget to pre-register online from our Chamber calendar.

We have continued to stay engaged in advocacy work thanks to our membership with the Maryland Chamber and the Federation. This has been a tremendous resource for information. The focus has been unemployment insurance, FMLI leave, and cannabis guidance and regulations, as well as some predictions of the 2024 session. If you are searching for information on any of these topics, you can find highlights in past E-News publications and you can always contact our office. I continue to have requests to hear from small businesses in Allegany County on these issues. ***Please take advantage of this often-overlooked membership benefit and feel free to communicate challenges to us so that we can make our voice heard in Annapolis.***

Our **Education Committee** will be coming together this month after our short hiatus. We will hear updates from all of our education partners and discuss 2023-2024 programming. It's been a great summer, but back to school will be here quickly! The Chamber will continue to administer the **Leadership Allegany Rising** program and there are \$250 and \$500 sponsorship opportunities available if your business wishes to support this high school junior experience.

Thank you for your continued membership, which allows us to be *The Voice for Business* in Allegany County.

**Juli McCoy**  
Executive Director

### AUGUST 2023

Volume XLI No. 8  
Bell Tower Building  
Cumberland, MD 21502

### August Calendar

#### August 2

8:00 am  
Membership Committee Meeting  
Chamber Boardroom

#### August 4

6:00 pm  
Chamber Crab Feast  
Ali Ghan Shrine Club  
Picnic Grounds

#### August 9

9:00 am  
State of the County  
Allegany College of Maryland  
Continuing Ed Bldg.

#### August 10

8:00 am  
Education Committee Meeting  
Chamber Boardroom

#### August 14

9:00 am  
Transportation Committee Meeting  
Chamber Boardroom  
  
11:00 am  
Local Business Showcase Meeting  
Chamber Boardroom

#### August 15

8:30 am  
**Leadership Allegany**  
Committee Meeting  
Chamber Boardroom

#### August 16

5:30 – 7:30  
*"Chamber After Hours"*  
Hosted by Town Hill Bed  
and Breakfast

#### August 28

11:00 am  
Local Business Showcase Meeting  
Chamber Boardroom

#### August 31

Noon  
Board of Directors Meeting  
Chamber Boardroom

#### September 1

9:00 am  
Marketing Committee Meeting  
Chamber Boardroom

#### September 6

8:00 am  
Membership Committee Meeting  
Chamber Boardroom



# Crab Feast 2023

Sponsored by:



The 42<sup>nd</sup> Annual Chamber Crab Feast will be held on Friday, August 4<sup>th</sup> at the Ali Ghan Shrine Picnic Grounds from 6:00 to 9:00 pm and is open to Chamber members and their guests. This year's event is being chaired by *Jeremy Irons*, **Carl Belt, Inc.** There's plenty of food and drink for every taste bud — crabs, corn on the cob, hamburgers, hot dogs, grilled sausages, Queen City Creamery ice cream, canned beer, canned seltzers, bottled water, soft drinks as well as **Susie Miller's** super-secret recipe for Maryland Crab Soup.

The Crabby Parking Crew will once again be assisting with parking. Tickets are \$80.00 per person and must be purchased in advance. Tickets are nonrefundable — no tickets will be sold at the door. You must be 21 years or older to attend due to alcoholic beverages being served and the personal liability incurred with serving alcohol. No coolers or outside refreshments permitted.



## 2023 Annual Business Recognition Reception Honorees Announced

Patrick W. Buck, Chairman of the Board of Directors, has announced this year's winners for the Outstanding Business Recognition Reception to be held on Thursday, November 9, 2023 in the Lane Center at Frostburg State University.

Business of the Year – **Potomac Valley Hospital**

Entrepreneurial Spirit Award – **Michael Harris – Pepper In a Bottle**

Community Service Award – **Carl and Jane Belt**

Non-Profit Nominations (the winner will be announced at the reception):

**Allegany Arts Council**

**Allegany County Historical Society**

**Allegany County Library System**

Western Maryland Jaycees Outstanding Young Professional Award – **Keira Shilling**

Formal invitations will be sent. For additional information, please contact the Chamber office at 301-722-2820.



**Wednesday, October 18, 2023  
4:30 – 7:30 pm**

Lane Center at  
Frostburg State University

The showcase is being incorporated with our "Chamber After Hours" October event.

*Information Sheets Added Below*



# *42nd Annual* **Chamber Crab Feast**

**ALI GHAN SHRINE CLUB PICNIC GROUNDS**

**AUGUST 4, 2023**

**6:00 - 9:00 PM**

**\$80.00 PER PERSON**

***Must be 21 years or older to attend. Tickets must be purchased in advance, none will be sold at the gate. Event is AYCE on premises with beverages included, no coolers or outside refreshments permitted. Crabs will be served by the Crab Corps.***

Sponsored

By:



**For more info email [peg@alleganycountychamber.com](mailto:peg@alleganycountychamber.com) or call 301-722-2820**



# State of THE COUNTY

## FEATURING

**JASON BENNETT**  
COUNTY ADMINISTRATOR

**DAVID CAPORALE**  
COUNTY COMMISSIONER

### Why?

To provide an overview of departmental and budgetary updates, as well as, provide an outlook for the fiscal year.

### Who?

Members: Free of Charge

Non-Members: \$10.00/Person

### When?

Wednesday, August 9th at 9am

Allegany College of MD, Continuing Education Building Rm. 12-14

Pre-Registration is Required. To register, go to the Chamber website, click on Events Calendar, go to the date of the event and click. Follow the prompts to register and please contact the chamber office for assistance.





THE ALLEGANY COUNTY CHAMBER OF COMMERCE PRESENTS

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# **CHAMBER AFTER HOURS**

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HOSTED BY

## **TOWN HILL BED & BREAKFAST**

*31101 NATIONAL PIKE NE, LITTLE ORLEANS, MD 21766*



**WEDNESDAY | AUGUST 16TH | 5:30-7:30PM**

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## **NETWORK & WIN \$1,750**

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**ENJOY HORS D'OEUVRES, BEER & WINE,  
AND VARIOUS DOOR PRIZES**

**\$5 ADMISSION FEE**

**MUST BE 21 YEARS OF AGE**

**MUST BE PRE-REGISTERED & PRESENT TO WIN**

**PARKING AVAILABLE AT OVERLOOK & FRONT OF INN**

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**PLEASE REGISTER ONLINE BY THURSDAY, AUGUST 10TH**

**ALLEGANY COUNTY CHAMBER OF COMMERCE**

**24 FREDERICK ST, CUMBERLAND, MD 21502**

**FOR QUESTIONS - CONTACT ANDREA @ 301.722.2820**

**ANDREA@ALLEGANYCOUNTYCHAMBER.COM**

# ALLEGANY COUNTY LOCAL BUSINESS SHOWCASE

## 2023 Levels of Sponsorship

### **PLATINUM - \$1,200**

- (2) tables and 4 chairs
- 4 complimentary tickets to "Chamber After Hours"
- Logo on advertising materials
- Listed and mentioned on PR & Marketing around event
- Participation in Ribbon Cutting Ceremony
- Two (2) months advertising in weekly e-News (your company logo)
- Member Profile in Chamber Newsletter (September or October)
- Virtual Showcase
- Facebook sponsored ad

### **GOLD - \$600**

- (1) table and 2 chairs
- 2 complimentary tickets to "Chamber After Hours"
- Listed and mentioned on PR & Marketing around event
- One (1) month advertising in weekly e-news (your company logo)
- Virtual Showcase
- Facebook sponsored ad

### **SILVER - \$300**

- (1) table and 2 chairs
- 2 complimentary tickets to "Chamber After Hours"
- Virtual Showcase

### **NON-PROFIT - \$150**

- (1) table and 2 chairs
- 2 complimentary tickets to "Chamber After Hours"
- Virtual Showcase

### **FOOD VENDORS - No Charge**

- (1) table and 2 chairs
- 2 complimentary tickets to "Chamber After Hours"
- One (1) month advertising in weekly e-news (your company logo)
- Virtual Showcase

You do not want to miss this opportunity to market your business's latest products and services, network with Chamber members and reach new potential clients!

For more information or to reserve your booth space, please contact the Chamber at 301.722.2820 or email to [andrea@alleganycountychamber.com](mailto:andrea@alleganycountychamber.com)



## **Exhibit Regulations**

- Application - No application will be processed without payment in full. No requests for refunds will be honored after October 1, 2023. Applications received by September 14, 2023 will be included in event promotions; print and media.
- Arrangements—Booth price will include one table and two chairs. Wireless internet will be provided.
- Exhibit Hall Hours/ Set Up and Tear Down - Open 4:30 pm - 7:30 pm. Exhibit booths must be staffed during event hours.
- Exhibitors may set up from 10:00am - 3:00pm on Wednesday, October 18th and must be set up no later than 3:00 pm. No exhibitor may dismantle prior to the close of the event at 7:30 pm. Dismantling prior to the close will jeopardize your ability to contract space for the following year. All exhibits must be removed from the FSU Lane Center on October 18th by 8:30 pm. Giveaway is not required but encouraged.
- Parking - Available at the Performing Arts Center lot. A phone number will be sent to all displayers in advance of the event to text or call for help with hauling and unloading of display items.
- Liability—Exhibitor assumes full and complete responsibility for the safety of their exhibit and compliance with all city and county codes for fire, safety, and health. Exhibitors shall be responsible for the security of their exhibits and liable for any damages to the facility. The Chamber assumes no responsibility for the exhibitor's security. Food exhibitors are required to sign a waiver.
- Restrictions—The Chamber, at its sole discretion, may determine that an exhibit is objectionable for any reasons and may request that the exhibitor vacates the premises and forfeit all fees.
- Agreement—The submission of an exhibitor application with payment of fees constitutes the agreement of the exhibitor to the aforementioned rules and regulations. The exhibitor further agrees that the Chamber shall have the right to remove any exhibitor from the event for any violation of these regulations or for any behavior or conduct that the Chamber deems inappropriate.
- Chamber membership must be current to reserve a booth.

I HAVE READ AND UNDERSTOOD THE ABOVE TERMS:

SIGNATURE: \_\_\_\_\_

NAME: \_\_\_\_\_

DATE: \_\_\_\_\_

EVENT: Allegany County Chamber of Commerce Local Business Showcase



## **2023 Local Business Showcase Application**

*Please Fill Out Application Thoroughly, Missing Information May Not Be Honored*

Business Name: \_\_\_\_\_ Contact Person: \_\_\_\_\_  
Full Business Address: \_\_\_\_\_  
Phone: \_\_\_\_\_ Email: \_\_\_\_\_ Website: \_\_\_\_\_  
Social Media Accounts: (circle all that apply) Facebook Y/N Instagram Y/N Twitter Y/N LinkedIn Y/N

Sponsorship Levels: (circle selection)

Platinum - \$1,200.00 Gold - \$600.00 Silver - \$300.00 Non-Profit - \$150.00 Food Vendor - No Charge

Booth Number Request:

Platinum - \$1,200.00	1st Choice _____	2nd Choice _____	3rd Choice _____
Gold - \$600.00	1st Choice _____	2nd Choice _____	3rd Choice _____
Silver - \$300.00	1st Choice _____	2nd Choice _____	3rd Choice _____
Non-Profit - \$150.00	1st Choice _____	2nd Choice _____	3rd Choice _____
Food Vendor - N/C	1st Choice _____	2nd Choice _____	3rd Choice _____

Additional Tables @ \$10.00 each: Y / N

Please select table size (circle one): 6 Foot Table 8 Foot Table

Need Linen Table Covering (No charge): Y / N

Power Requirements (No charge - First Come, First Serve): Y / N

Will Your Business Have Any Internships or Job Openings at the Time of the Showcase? Y / N

Will Your Business Have a Giveaway During the Showcase? Y / N if so, what? \_\_\_\_\_

Morning Workshop Itinerary:

10a - 10:40a	Pam Twigg Coaching	Attending Y/N	
10:50a - 11:10a	SBDC/StartUp Portal	Attending Y/N	
11:30a - 12:45p	Lunch: Economic Development	Attending Y/N	(Follow Up Email Will Be Sent To Confirm)
1:00p - 1:45p	TEDCO, Commerce, Labor	Attending Y/N	
2:00p - 2:45p	Social Media Marketing	Attending Y/N	
3:00p - 3:30p	Gig Economy: Uber How To	Attending Y/N	

TOTAL PAYMENT: \_\_\_\_\_ (Payment must accompany application to be processed)

Make check payable to: Allegany County Chamber of Commerce

Credit Card No. \_\_\_\_\_

Expiration Date \_\_\_\_\_

CVV \_\_\_\_\_

Zip Code \_\_\_\_\_

Submit application and payment to:

Allegany County Chamber of Commerce  
24 Frederick Street, Cumberland, MD 21502  
301-722-2820  
andrea@alleganycountychamber.com





## **FOOD SERVICE ONLY**

### **WAIVER OF LIABILITY, ASSUMPTION OF RISK AND INDEMNITY AGREEMENT FOR EVENTS and FOODS OTHERWISE TRANSPORTED, FURTHER PREPARED AND CONSUMED**

Food preparation carries with it inherent risks that include but are not limited to health hazards resulting from improper transport, handling and storage.

#### **WAIVER**

In consideration of being permitted to prepare, bring in, serve or otherwise present any food samples or related service product or event at the Frostburg State University – Lane Center (the “Event”) where prepared food, cooked, perishable or otherwise are transported, further prepared, and consumed, we, our personal representatives or assigns, agents, employees and affiliates, do hereby release, waive, discharge, and covenant not to sue Allegany County Chamber of Commerce (the “Host”), their affiliates, direct or indirect, officers, employees, and agents from liability from any and all claims resulting in personal injury, accidents or illnesses (including death), and property loss arising from, but not limited to, any claim directly or indirectly to the Event.

#### **INDEMNIFICATION AND HOLD HARMLESS**

Vendor agrees to indemnify and hold harmless the Host, their affiliates, direct or indirect, officers, employees, and agents (the “Indemnitees”) from any and all claims, actions, suits, procedures, costs, expenses, damages and liabilities, including reasonable attorney’s fees brought as a result of my involvement in Events, whether brought by me, my company or its agents or employees, or other third parties, and to reimburse the Indemnitees for any such expenses incurred.

#### **A FEW SIMPLE PRECAUTIONS TO REDUCE THE RISK OF FOODBORNE DISEASES**

Safe and careful handling of raw meat and poultry is critical to prevent harmful bacteria from multiplying and contaminating other foods. It is extremely important that proper temperatures are reached during cooking to destroy harmful bacteria.

**COOK:** meat, poultry and eggs thoroughly. Using a thermometer, ground beef should be cooked to an internal temperature of 160°F. Eggs should be cooked until the yolk is firm. \*Keep burgers and chicken (and all other perishable foods) on ice until ready to cook. Cook poultry to 165°F/74°C.

**SEPARATE:** Don't cross-contaminate one food with another.

#### **SOME INDIVIDUALS AT PARTICULARLY HIGH RISK SHOULD TAKE MORE PRECAUTIONS**

Pregnant women, the elderly, and those weakened immune systems are at higher risk for severe infections such as Listeria and should be particularly careful not to consume undercooked animal products.

**I HAVE READ AND UNDERSTOOD THE ABOVE TERMS:**

**SIGNATURE:** \_\_\_\_\_

**NAME:** \_\_\_\_\_

**TITLE:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

**EVENT:** Allegany County Chamber of Commerce Local Business Showcase

DOOR

DOOR DOOR

DOOR



Local Business Showcase  
Wednesday, October 18, 2023  
Frostburg State University - Lane Center



## Chamber Crab Feast

Friday, August 4, 2023



Ali Ghan Shrine  
Picnic Grounds

6:00 – 9:00 pm

## State of the County

Wednesday,  
August 9, 2023  
9:00 am

Allegany College of Maryland  
Continuing Education Building

## "Chamber After Hours"

Wednesday,  
August 16, 2023  
5:30 pm to 7:30 pm

Hosted by:  
Town Hill Bed and Breakfast

## Member Profile: Town Center Development Group, LLC

841 Windsor Road  
Cumberland, Maryland 21502  
301-268-3971  
Larry Jackson, Owner  
E-mail: [tcdg21502@gmail.com](mailto:tcdg21502@gmail.com)



*Town Center Development Group, LLC*

PRESERVATION - PLANNING - ADAPTIVE REUSE

841 WINDSOR ROAD CUMBERLAND MARYLAND 21502

301-268-3971 [towncenterdevelopmentgroup@yahoo.com](mailto:towncenterdevelopmentgroup@yahoo.com)

Town Center Development Group's mission is to serve as a catalyst for the redevelopment of Downtown Cumberland. It engages in development, leasing and property management. Holdings include approximately 100,000 square feet in office, retail, arts entertainment and residential space. The company also operates retail businesses as well as an in-house architectural firm.

Town Center Development Group, LLC was formed in the summer of 2000 by principals Steve Chaney and Larry Jackson as a commercial real estate development company. Several goals were established at the time, including the mission to "provide economic development in Downtown Cumberland" and to "restore historic properties in the central business district."

The first project was the purchase of 115 Baltimore Street in June 2000. Shortly after purchasing the building was renovated on the exterior and on the 1<sup>st</sup> and 2<sup>nd</sup> floors. The company received the historic preservation award for the year 2000 from the City of Cumberland. In the spring of 2001, the building next door, 113 Baltimore Street was purchased. In the summer of 2001 an ambitious project of complete renovation on the third floors of both buildings, as well as the first and second floors of 113 Baltimore Street was undertaken. The concept was formulated to create one unified building of 18,000 square feet. This project was completed in the spring of 2002. The project, known as the Town Center Building, was a winner of the State of Maryland "Smart Growth Award" for 2002.

In the spring of 2003, Decatur Heights Development, LLC was formed to develop the Decatur Heights section of Downtown Cumberland. Two large historic commercial buildings were acquired (The Deal Building and Allegany Towers) to serve as the center piece of the office campus master plan. Today the finished campus contains over 60,000 square feet of office space. Other projects include the development of 86 Baltimore Street, which was awarded the historic preservation award for the year 2003 from the City of Cumberland, and the Elks Building, 121 Baltimore Street, 127 Baltimore Street and the latest project 107 Baltimore Street.



## New Members

*(patronize these members and welcome them to the Chamber)*

### Appalachian Hair

1225b National Highway  
LaVale, Maryland 21502  
240-362-7007

Contact: Kala Scarlett, *Owner/Hair Stylist*  
E-mail: [appalachianhair@gmail.com](mailto:appalachianhair@gmail.com)  
Category: Hair Salon

### CQI Associates.com

10726 B Birmingham Way  
Woodstock, MD 21163  
443-472-3870

[www.cqiassociates.com](http://www.cqiassociates.com)  
Contact: Joe Tabeling, *Senior Associate*  
E-mail: [joe@cqiassociates.com](mailto:joe@cqiassociates.com)  
Category: Utilities

### Jones, Tori

1120 Annapolis Road  
Suite 352  
Odenton, MD 21113  
202-599-7489

Contact: Tori Jones  
E-mail: [hjones301@gmail.com](mailto:hjones301@gmail.com)  
Category: Individual

### Pepper In A Bottle

28 North Centre Street  
Cumberland, MD 21502  
240-362-7766

[www.pepperinabottle.com](http://www.pepperinabottle.com)  
Contact: Michael Harris, *Owner*  
E-mail: [ersk051853@yahoo.com](mailto:ersk051853@yahoo.com)

Description: *Makes and bottles small batches of special hot sauces*

Category: Retail Hot Sauce  
Small Batch Custom Hot Sauce

### Town Center Development Group, LLC

841 Windsor Road  
Cumberland, MD 21502  
301-268-3971

Contact: Larry Jackson, *Managing Partner*  
E-mail: [tcdg21502@gmail.com](mailto:tcdg21502@gmail.com)  
Category: Developer



SPOTS ARE FILLING FAST!!  
PICK YOUR DATE TODAY TO BE  
PART OF THE ELF ON THE SHELF  
SHOP SMALL PROMOTION  
EMAIL [ANDREA@ALLEGANYCOUNTYCHAMBER.COM](mailto:ANDREA@ALLEGANYCOUNTYCHAMBER.COM) FOR MORE INFO!



The  
**CHAMBER**  
ALLEGANY COUNTY, MD

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[www.alleganycountychamber.com](http://www.alleganycountychamber.com)

Juli R. McCoy, Executive Director

**Allegany County Chamber of Commerce 2023 Officers**

**Chairman: Patrick W. Buck**

**First Vice Chairwoman: Parika M. Andreassen**

**Second Vice Chairman: Robert W. Collette, Jr.**

**Immediate Past Chairman: Robert A. Godfrey**